

January 2024

Dear Rehoboth Neighbor-

Happy New Year from all of us at The Lee Ann Wilkinson Group!

I hope you and your loved ones are safe and healthy. As we look ahead in 2024, it is time for my end-of-the-year review of local real estate sales:

The Year in Real Estate – 2023 Statistics.

My team and I assemble this annual report to help us make an informed, data-driven market analysis for each home buyer and seller. We are pleased to share it with you.

We compile this information from the Bright Multiple Listing Service, (statistics taken on January 20, 2024), which includes sales data from ALL of its participating real estate brokers and agents in the areas displayed in this report.

Last year, The Lee Ann Wilkinson Group sold **336 properties** and assisted over 400 clients in buying or selling their home throughout Sussex County, making 2023 another wildly successful year for our team.

Although higher interest rates and low inventory may have slowed the national real estate market in 2023, we saw a very steady year for buyers still flocking to invest at the beach. Also, while other parts of the country may have seen a dip in home prices, our market continued the trajectory upwards. The average home value in our market increased by nearly 10% in 2023! Inventory remained low, but my team's hard work and diligence paid off resulting in another banner year here at the Lee Ann Group.

If you have any questions about the enclosed information or the market value of your home, please always feel free to call us at (302) 645-6664. Our email and website addresses are:

LeeAnn@LeeAnnGroup.com

www.LeeAnnGroup.com

We are sincerely grateful for the confidence our customers place in us, and we are incredibly proud and humbled to earn the ranking of **#1 Real Estate Team in Sussex County once again, for 2023 – a distinction we have been honored to hold for over 20 years.** We are ready to put our **experience** and **market expertise** to work for **you** when you are in the market for a REALTOR®!

Best wishes for a wonderful 2024,



The Lee Ann Wilkinson Group
16698 Kings Highway, Suite A, Lewes, DE 19958
Office: 302.645.6664 | Fax: 302.645.6595 | LeeAnn@LeeAnnGroup.com

If your property is currently listed with another broker, this is not intended as a solicitation.

We fully cooperate with other brokers.

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| CANAL CORKRAN | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
|------------------------------|-------------|-------------|------------|----------------|
| 8 Wills Way | \$895,000 | \$895,000 | 6/29/2023 | 12 |
| 4 Wills Way #42 | \$895,000 | \$900,000 | 12/18/2023 | 1 |
| 51 Thompson Court Ext (Lot) | \$1,100,000 | \$1,100,000 | 8/28/2023 | 29 |
| 3 Ewald Street | \$2,199,000 | \$1,950,000 | 7/21/2023 | 22 |
| 14 Thompson Court | \$3,125,000 | \$2,800,000 | 2/17/2023 | 277 |
| 58 Eleanor Lee Lane | \$3,550,000 | \$3,550,000 | 3/30/2023 | 10 |
| COUNTRY CLUB ESTATES | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 241 Country Club Drive #503 | \$724,999 | \$720,000 | 1/5/2023 | 3 |
| 306 Sandalwood Street (Lot) | \$1,197,000 | \$1,201,000 | 5/12/2023 | 20 |
| 330 Laurel Street | \$1,359,000 | \$1,320,000 | 9/22/2023 | 11 |
| 311 Munson Street | \$1,545,000 | \$1,400,000 | 9/7/2023 | 139 |
| 306 State Road | \$2,095,000 | \$1,950,000 | 3/21/2023 | 17 |
| 307 Scarborough Avenue | \$2,299,000 | \$2,299,000 | 11/20/2023 | 4 |
| 226 State Road | \$2,300,000 | \$2,327,000 | 8/7/2023 | 145 |
| EAGLES LANDING | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 3400 Sanibel Circle #3414 | \$395,000 | \$385,000 | 7/28/2023 | 27 |
| 3500 Sanibel Circle #3504 | \$399,000 | \$399,000 | 4/25/2023 | 8 |
| 3700 Sanibel Circle #3705 | \$409,900 | \$415,000 | 7/24/2023 | 7 |
| 3600 Sanibel Circle #4103 | \$399,900 | \$415,000 | 4/27/2023 | 5 |
| 3700 Sanibel Circle #3711 | \$419,900 | \$419,900 | 8/25/2023 | 6 |
| 3500 Sanibel Circle #3509 | \$419,900 | \$419,900 | 6/30/2023 | 25 |
| 3600 Sanibel Circle #3604 | \$429,900 | \$425,000 | 8/29/2023 | 10 |
| 4500 Sand Piper Drive #19 | \$439,000 | \$435,000 | 5/11/2023 | 14 |
| 1903 Sea Eagle Drive #1903 | \$447,000 | \$447,000 | 2/13/2023 | 95 |
| 4100 Sand Piper Drive #4105 | \$449,900 | \$451,000 | 3/24/2023 | 7 |
| 4500 Sand Piper Drive #21 | \$450,000 | \$455,000 | 9/25/2023 | 4 |
| 22 Eagles Landing #2204 | \$459,900 | \$464,900 | 11/1/2023 | 0 |
| 280 American Eagle Way #2806 | \$519,000 | \$490,000 | 12/15/2023 | 20 |
| 3600 Sanibel Circle #3612 | \$495,000 | \$495,000 | 2/24/2023 | 5 |
| 3500 Sanibel Circle #3512 | \$509,900 | \$500,000 | 7/26/2023 | 43 |
| 3800 Sanibel Circle #3812 | \$495,000 | \$505,000 | 5/15/2023 | 1 |

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| EAGLES LANDING (CONT'D) | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
|---------------------------|-------------|-------------|------------|----------------|
| 6 Caroline Lane #27 | \$549,900 | \$549,900 | 9/12/2023 | 2 |
| 3800 Sanibel Circle #3816 | \$529,900 | \$555,000 | 6/30/2023 | 3 |
| 3700 Sanibel Circle #3714 | \$550,000 | \$575,000 | 5/19/2023 | 12 |
| 2 Kendall Lane | \$630,000 | \$630,000 | 10/27/2023 | 4 |
| GRANDE AT CANAL POINTE | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 37685 Ulster Drive #T11 | \$449,900 | \$481,000 | 4/5/2023 | 8 |
| 19688 Chelmer Drive #16 | \$499,999 | \$495,000 | 10/31/2023 | 49 |
| 19688 Chelmer Drive #2 | \$520,000 | \$510,000 | 6/30/2023 | 12 |
| 37685 Ulster Drive #T6 | \$515,000 | \$520,000 | 5/26/2023 | 10 |
| 20005 Newry Drive #Y3 | \$548,000 | \$525,000 | 10/20/2023 | 43 |
| 19708 Chelmer Drive #V11 | \$508,000 | \$526,000 | 6/26/2023 | 3 |
| 37685 Ulster Drive #T7 | \$515,000 | \$531,000 | 3/31/2023 | 5 |
| 37685 Ulster Drive #T18 | \$550,000 | \$535,000 | 11/22/2023 | 21 |
| 37670 Exeter Drive #K6 | \$549,900 | \$550,000 | 3/27/2023 | 1 |
| 20005 Newry Drive #Y11 | \$550,000 | \$555,000 | 9/8/2023 | 4 |
| 37684 Ulster Drive #S13 | \$600,000 | \$600,000 | 5/1/2023 | 0 |
| 19731 Chelmer Drive #P2 | \$699,900 | \$680,000 | 4/27/2023 | 12 |
| 19699 Chelmer Drive #N4 | \$795,000 | \$825,000 | 8/9/2023 | 216 |
| 37307 Trent Court #B7 | \$820,000 | \$840,000 | 7/17/2023 | 5 |
| 41272 Gloucester Drive | \$899,000 | \$865,000 | 10/5/2023 | 23 |
| 19492 Manchester Drive | \$1,050,000 | \$1,000,000 | 4/25/2023 | 75 |
| 41280 Gloucester Drive | \$1,049,900 | \$1,020,000 | 1/6/2023 | 4 |
| 37447 Liverpool Lane | \$1,099,000 | \$1,025,000 | 6/23/2023 | 33 |
| 37409 Liverpool Lane | \$1,100,000 | \$1,025,000 | 10/27/2023 | 11 |
| 19501 Manchester Drive | \$1,200,000 | \$1,100,000 | 9/22/2023 | 150 |
| 41271 Gloucester Drive | \$1,525,000 | \$1,325,000 | 4/28/2023 | 44 |
| HENLOPEN ACRES | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 46 Pine Reach Road | \$2,950,000 | \$2,835,000 | 10/26/2023 | 0 |
| 6 Dodds Lane (Lot) | \$3,175,000 | \$3,175,000 | 10/12/2023 | 14 |
| 7 Broad Hollow | \$3,200,000 | \$3,200,000 | 10/2/2023 | 0 |
| 39 Rolling Road | \$2,995,000 | \$3,325,000 | 3/24/2023 | 9 |

(Statistics show listings of ALL Brokers in the MLS)

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| KINGS CREEK COUNTRY CLUB | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
|--------------------------|-------------|-------------|------------|----------------|
| 3 Excalibur Court (Lot) | \$799,999 | \$730,000 | 11/1/2023 | 103 |
| 13 Kings Creek Circle | \$800,000 | \$782,500 | 5/3/2023 | 23 |
| 116 Kings Creek Circle | \$869,000 | \$825,000 | 4/4/2023 | 168 |
| 4 Sydenham Court | \$825,000 | \$860,000 | 4/14/2023 | 3 |
| 20 Patriots Way | \$999,000 | \$950,000 | 8/18/2023 | 159 |
| 13 Patriots Way | \$1,150,000 | \$1,150,000 | 11/3/2023 | 2 |
| 69 Kings Creek Circle | \$1,650,000 | \$1,585,000 | 8/14/2023 | 76 |
| NORTH REHOBOTH | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 158 Henlopen Avenue #6 | \$375,000 | \$400,000 | 5/19/2023 | 5 |
| 158 Henlopen Avenue #8 | \$499,999 | \$482,500 | 4/5/2023 | 42 |
| 409 Rehoboth Avenue #B-3 | \$599,900 | \$635,000 | 2/9/2023 | 4 |
| 11 Virginia Avenue #204 | \$749,999 | \$650,000 | 9/15/2023 | 116 |
| 59 Maryland Avenue #302B | \$785,000 | \$785,000 | 9/28/2023 | 18 |
| 2 Virginia Avenue #205 | \$849,000 | \$807,000 | 8/31/2023 | 245 |
| 8 Olive Avenue #507 | \$949,000 | \$878,000 | 2/13/2023 | 106 |
| 527 N Boardwalk #208 | \$900,000 | \$885,000 | 4/6/2023 | 155 |
| 1 Virginia Avenue #307 | \$1,100,000 | \$985,000 | 6/16/2023 | 57 |
| 527 N Boardwalk #320 | \$1,199,000 | \$1,025,000 | 4/10/2023 | 32 |
| 527 N Boardwalk #703 | \$1,199,000 | \$1,025,000 | 5/12/2023 | 40 |
| 527 N Boardwalk #617 | \$1,190,000 | \$1,150,000 | 4/13/2023 | 215 |
| 527 N Boardwalk #520 | \$1,299,000 | \$1,175,000 | 9/1/2023 | 70 |
| 43 Sussex Street | \$1,200,000 | \$1,200,000 | 1/18/2023 | 87 |
| 136 Henlopen Avenue | \$1,450,000 | \$1,375,000 | 3/21/2023 | 21 |
| 101 Park Avenue | \$1,500,000 | \$1,475,000 | 7/3/2023 | 22 |
| 53 Maryland Avenue | \$1,650,000 | \$1,650,000 | 6/23/2023 | 4 |
| 34 Kent Street | \$1,650,000 | \$1,650,000 | 6/30/2023 | 6 |
| 33 Maryland Avenue | \$1,974,033 | \$1,875,000 | 5/26/2023 | 33 |
| 2 Dover Street | \$1,995,000 | \$1,900,000 | 12/27/2023 | 158 |
| 31 Henlopen Avenue | \$1,999,000 | \$1,950,000 | 1/27/2023 | 8 |
| 19 4th Street | \$1,975,000 | \$2,000,000 | 6/26/2023 | 17 |

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| NORTH REHOBOTH (CONT'D) | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
|-------------------------------------|-------------|-------------|------------|----------------|
| 15 Lake Avenue | \$2,500,000 | \$2,200,000 | 6/7/2023 | 51 |
| 49 Lake Avenue | \$2,999,000 | \$2,800,000 | 7/18/2023 | 128 |
| 28 Virginia Avenue | \$3,299,000 | \$3,200,000 | 8/15/2023 | 70 |
| 38 Oak Avenue | \$4,699,000 | \$4,700,000 | 7/25/2023 | 9 |
| NORTH SHORES | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 19 Cedar Road | \$2,997,000 | \$3,000,000 | 11/3/2023 | 7 |
| 56 Harbor Road | \$3,295,000 | \$3,295,000 | 10/16/2023 | 182 |
| 45 Holly Road | \$3,857,350 | \$3,857,350 | 4/25/2023 | 0 |
| 47 Holly Road | \$3,995,000 | \$3,990,000 | 12/28/2023 | 200 |
| 29 Holly Road | \$4,500,000 | \$4,500,000 | 10/30/2023 | 0 |
| REHOBOTH BEACH YACHT & COUNTRY CLUB | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 118 Cornwall Road (Lot) | \$399,900 | \$399,900 | 2/16/2023 | 3 |
| 5 Leeds Way (Lot) | \$449,900 | \$400,000 | 10/14/2023 | 97 |
| 9 Wellington Place (Lot) | \$449,900 | \$440,000 | 4/28/2023 | 163 |
| 144 Cornwall Road | \$650,000 | \$615,500 | 9/8/2023 | 33 |
| 29 Windsor Road | \$750,000 | \$717,500 | 12/5/2023 | 206 |
| 60 West Side Drive (Lot) | \$765,000 | \$725,000 | 4/18/2023 | 75 |
| 104 West Side Drive (Lot) | \$750,000 | \$730,000 | 8/11/2023 | 62 |
| 9 Croydon Road | \$929,000 | \$750,000 | 7/24/2023 | 19 |
| 102 London Circle South | \$910,000 | \$760,000 | 11/29/2023 | 121 |
| 132 E Buckingham Drive | \$799,000 | \$810,000 | 5/1/2023 | 31 |
| 127 E Buckingham Drive | \$895,000 | \$815,000 | 4/28/2023 | 137 |
| 9 Kensington Road | \$859,900 | \$862,500 | 6/15/2023 | 34 |
| 167 E Buckingham Drive | \$965,000 | \$950,000 | 4/28/2023 | 266 |
| 32 West Side Drive | \$1,100,000 | \$1,080,000 | 6/5/2023 | 29 |
| 156 East Side Drive | \$1,199,000 | \$1,090,000 | 2/28/2023 | 302 |
| 108 Cornwall Road | \$1,199,000 | \$1,100,000 | 11/3/2023 | 21 |
| 131 Cornwall Road | \$1,195,000 | \$1,100,000 | 1/20/2023 | 11 |
| 27 West Side Drive | \$1,100,000 | \$1,150,000 | 3/23/2023 | 18 |
| 128 West Side Drive | \$1,100,000 | \$1,150,000 | 7/26/2023 | 5 |
| 13 Bradford Road | \$1,275,000 | \$1,275,000 | 5/2/2023 | 44 |

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| REHOBOTH BEACH YACHT & COUNTRY CLUB (CONT'D) | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
|---|-------------|-------------|------------|----------------|
| 119 London Circle South | \$1,475,000 | \$1,425,000 | 7/14/2023 | 57 |
| 135 Kingsbridge Road | \$1,499,900 | \$1,550,000 | 6/13/2023 | 3 |
| 103 Brighton Road | \$1,600,000 | \$1,550,000 | 1/31/2023 | 4 |
| 125 East Side Drive (Lot) | \$1,600,000 | \$1,600,000 | 5/10/2023 | 9 |
| 103 Brighton Road | \$1,650,000 | \$1,650,000 | 6/16/2023 | 0 |
| 125 Cornwall Road | \$1,700,000 | \$1,700,000 | 9/29/2023 | 3 |
| 21 Sheffield Road | \$2,149,900 | \$2,010,000 | 5/2/2023 | 41 |
| 147 Torquay Court | \$2,250,000 | \$2,500,000 | 11/7/2023 | 6 |
| 106 W Buckingham Drive | \$4,549,000 | \$4,425,000 | 6/30/2023 | 16 |
| REHOBOTH CROSSING | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 37097 Turnstone Circle #23 | \$599,900 | \$599,900 | 5/17/2023 | 20 |
| 19919 Ames Drive #103 | \$614,900 | \$600,000 | 10/30/2023 | 8 |
| 37093 Turnstone Circle #25 | \$595,000 | \$600,000 | 4/14/2023 | 24 |
| 19913 Ames Drive #106 | \$599,900 | \$605,000 | 5/26/2023 | 3 |
| 36985 Turnstone Circle #71 | \$599,900 | \$607,500 | 5/26/2023 | 23 |
| 18862 Shearwater Drive | \$599,900 | \$610,000 | 5/24/2023 | 5 |
| 36991 Turnstone Circle | \$609,900 | \$618,000 | 5/24/2023 | 5 |
| 37071 Turnstone Circle #34 | \$630,000 | \$620,000 | 8/11/2023 | 15 |
| 19782 Keystone Drive #88 | \$630,000 | \$625,000 | 12/29/2023 | 20 |
| 36994 Turnstone Circle | \$639,900 | \$635,000 | 9/22/2023 | 3 |
| 37039 Turnstone Circle #47 | \$649,900 | \$685,000 | 6/27/2023 | 5 |
| SILVER LAKE SHORES/MANOR | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 38189 Terrace Road | \$1,195,000 | \$1,150,000 | 3/31/2023 | 18 |
| 38180 Terrace Road | \$2,550,000 | \$2,300,000 | 11/6/2023 | 47 |
| SOUTH REHOBOTH | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 27 Newbold Square | \$414,900 | \$437,100 | 3/29/2023 | 4 |
| 307 S Boardwalk #802 | \$680,000 | \$683,000 | 9/20/2023 | 10 |
| 307 S Boardwalk #605 | \$721,000 | \$735,000 | 9/28/2023 | 28 |
| 50 Wilmington Avenue #101 | \$1,295,000 | \$1,295,000 | 6/21/2023 | 8 |
| 1-C Sixth Street | \$1,300,000 | \$1,300,000 | 11/28/2023 | 13 |
| 227 Munson Street | \$1,499,000 | \$1,325,000 | 3/17/2023 | 63 |

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| SOUTH REHOBOTH (CONT'D) | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
|------------------------------|-------------|-------------|------------|----------------|
| 705 Bayard Avenue (Lot) | \$1,499,000 | \$1,499,000 | 3/10/2023 | 76 |
| 503 School Lane | \$1,727,000 | \$1,575,000 | 4/28/2023 | 37 |
| 5 State Road | \$1,595,000 | \$1,650,000 | 10/2/2023 | 6 |
| 1017 Scarborough Avenue | \$1,799,000 | \$1,675,000 | 9/13/2023 | 115 |
| 24 Brooklyn Avenue #D | \$1,695,000 | \$1,695,000 | 12/12/2023 | 7 |
| 3 Laurel Street (Lot) | \$1,795,000 | \$1,700,000 | 5/18/2023 | 203 |
| 210 Hickman Street | \$1,870,000 | \$1,800,000 | 1/27/2023 | 11 |
| 5 Laurel Street (Lot) | \$1,895,000 | \$1,800,000 | 1/18/2023 | 142 |
| 806 Scarborough Avenue (Lot) | \$1,895,000 | \$1,800,000 | 9/26/2023 | 421 |
| 221 Rodney Street | \$1,950,000 | \$1,800,000 | 5/5/2023 | 160 |
| 117 Laurel Street | \$2,000,000 | \$1,875,000 | 7/13/2023 | 6 |
| 11 6th Street | \$2,295,000 | \$2,200,000 | 5/26/2023 | 309 |
| 15 Saint Lawrence Street | \$2,500,000 | \$2,500,000 | 1/11/2023 | 5 |
| 207 Laurel Street | \$2,595,000 | \$2,595,000 | 9/22/2023 | 19 |
| 1006 Scarborough Avenue Ext | \$2,750,000 | \$2,600,000 | 3/31/2023 | 44 |
| 118a Philadelphia Street #1 | \$2,790,000 | \$2,600,000 | 6/21/2023 | 176 |
| 229 Laurel Street | \$2,995,000 | \$2,995,000 | 9/15/2023 | 12 |
| 214 Norfolk Street | \$3,295,000 | \$3,295,000 | 7/7/2023 | 11 |
| 201 Rodney Street | \$3,445,000 | \$3,445,000 | 11/22/2023 | 0 |
| 2 Norfolk Street | \$3,795,000 | \$3,845,000 | 11/28/2023 | 3 |
| 6 Saint Lawrence Street | \$5,000,000 | \$5,000,000 | 5/1/2023 | 1 |
| THE GLADE | LIST PRICE | SOLD PRICE | DATE SOLD | DAYS ON MARKET |
| 300 Fields Landing | \$699,000 | \$687,601 | 7/21/2023 | 77 |
| 93 Glade Circle West | \$775,000 | \$765,000 | 10/27/2023 | 32 |
| 304 Briarwood Shores | \$790,000 | \$765,000 | 6/30/2023 | 5 |
| 151 Glade Circle West | \$870,000 | \$875,000 | 6/30/2023 | 3 |
| 19 Black Duck Reach | \$915,000 | \$880,000 | 7/13/2023 | 27 |
| 66 Glade Circle East | \$1,155,000 | \$1,155,000 | 7/14/2023 | 20 |
| 58 Glade Circle East | \$1,450,000 | \$1,450,000 | 12/14/2023 | 0 |

We compile this information from the Bright Multiple Listing Service (statistics taken on January 20, 2024), which includes sales data from all of its participating real estate brokers and agents in the areas displayed in this report. Sales not entered into the MLS are not reflected in this report. If your property is currently listed with another broker, this is not intended as a solicitation. We cooperate fully with other brokers.

Reviews for The Lee Ann Wilkinson Group

"Lee Ann Wilkinson and her team set a new standard for realtors. Despite her very busy schedule, Lee Ann made herself available immediately when I contacted her to sell my property. Lee Ann's expert and up-to-the-minute understanding of the real estate market and in-depth understanding of the what buyers wanted was extraordinary...Lee Ann's ability to price our property based on the latest data and her expert opinion resulted in the best possible outcome for us. Lee Ann is trustworthy, kind, considerate, humble and the very best I have ever seen in real estate....All of her detailed work, preparation, and recommendations over a two week period resulted in multiple offers and a sale the same day our property was listed at a record price driven by market demand and Lee Ann's extraordinary ability to reach the right buyers." —Ramin Mojdeh

"Lee Ann Wilkinson could not have done a better job! From listing, showing and settlement she exceeded my expectations." - C. Snyder

"Always very knowledgeable, best real estate agent I have ever dealt with! Sold our home within 30 days of listing. It was an amazing experience! We will always use this agency for all our real estate needs." - W. Wilson

"I's been 21 years since we bought or sold. We couldn't have been more pleased with the agent & agency."
- The Hudsons

"Our dealings with the Lee Ann Wilkinson Group were excellent. Selling a home can be a stressful event. Throughout the process Lee Ann was able to provide sound advice and reassurance. They did a nice job of marketing the property in both print and on the Internet. With an offer in hand, the team was able to map out a specific time line with all necessary milestones and then stay on top of them through completion. I felt like we were in control of the sale all the way from listing through closing." - T. Fieweger

"It doesn't get any better. Great service, excellent advice, and superb professionalism. Lee Ann helped us sell our condo and get a great price for it...where the other agent wanted to start as a listing price. Our phone calls were always responded to quickly and efficiently. Complications were dealt with professionally and effectively. - N. Sadaduski

"Lee Ann and her wonderful team sold our home and did a masterful job! As a former real-estate broker with 30-years myself, I should know! Lee Ann's experience shows. All cases have hurdles to clear, and Lee Ann and her team know how to handle them. I especially appreciate her candor and honesty. She tells it like it is and doesn't try to sugarcoat. That's important anywhere and especially in all the many steps of getting a house from "Listed" to "Sold." We also appreciate the careful attention to detail and immediate responses that Lee Ann and her team provide. She's truly one of the best!" - B. Haddock

"Have used the Lee Ann Wilkinson group on at least 6 occasions. Have always been pleased with their professionalism but friendly attitude. They are knowledgeable about current market trends and advise accordingly. I would highly recommend them." - K. Verica

**Check out our other 1000 (and counting!) reviews on Zillow, Realtor, Google and more
www.leeanngroup.com/testimonials**