

LEWES REAL ESTATE NEWS

THE LEE ANN WILKINSON GROUP
Quality Service, Outstanding Results

JANUARY
2008

THE YEAR IN REAL ESTATE 2007 STATISTICS

Total Properties Sold by REALTORS in Lewes/Lewes Beach	151
Prudential Gallo, REALTORS® participation in these sales	79
Total Prudential Gallo, REALTORS® Market Share	52%

LEWES BEACH

Average Sales Price - Lots	\$575,000
Average Sales Price - Homes	\$979,050
Average Sales Price - Condos/Townhomes	\$730,714
Overall Percentage of Sold Price/Listing Price	91%
Overall Average Days on Market	233
Prudential Gallo, REALTORS® Percentage of Sold Price/Listing Price	93%
Prudential Gallo, REALTORS® Listing Average Days on Market	206

TOWN OF LEWES

Average Sales Price - Lots	\$358,186
Average Sales Price - Homes	\$532,450
Average Sales Price - Condos/Townhomes	\$282,984
Overall Percentage of Sold Price/Listing Price	93%
Overall Average Days on Market	263
Prudential Gallo, REALTORS® Percentage of Sold Price/Listing Price	93%
Prudential Gallo, REALTORS® Listing Average Days on Market	235

*** Statistics provided by the Sussex County Association of Realtors Multiple Listing Service. New projects not available to all real estate offices have not been included.*

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LEWES BEACH LOTS	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
Lot 124 Sandpiper Court	\$499,000	\$450,000	08/24/07	118	PRUGALLO	PRUGALLO
Lot 7 Cape Henlopen Drive	\$499,000	\$450,000	07/23/07	289	PRUGALLO	PRUGALLO
Lot 15 E. Cape Shores Drive	\$899,000	\$825,000	07/31/07	73	PRUGALLO	OB
LEWES BEACH CONDOS/TOWNHOUSES	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
117 Port Lewes	\$599,900	\$590,000	06/14/07	499	PRUGALLO	PRUGALLO
11 Cape Henlopen Drive	\$779,000	\$600,000	05/31/07	220	OB	OB
14 Port Lewes	\$659,000	\$600,000	11/02/07	135	OB	OB
55 Pilot Point	\$660,000	\$610,000	07/19/07	357	OB	OB
3 Port Lewes	\$899,000	\$850,000	11/20/07	62	PRUGALLO	PRUGALLO
106 Port Lewes	\$985,000	\$930,000	06/29/07	283	OB	OB
26 Pilot Point	\$965,000	\$935,000	09/10/07	123	OB	OB
LEWES BEACH HOMES	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
312 E. Market Street	\$499,900	\$450,000	09/28/07	129	PRUGALLO	PRUGALLO
11 New York Avenue	\$679,000	\$592,500	09/20/07	36	PRUGALLO	PRUGALLO
12 New Jersey Avenue	\$679,000	\$650,000	02/16/07	367	PRUGALLO	PRUGALLO
2011 W. Cedar Avenue	\$739,000	\$705,000	05/18/07	421	PRUGALLO	PRUGALLO
7 Rehoboth Avenue	\$799,900	\$799,900	04/09/07	198	PRUGALLO	PRUGALLO
10 Illinois Avenue	\$1,100,000	\$955,000	08/31/07	73	PRUGALLO	OB
205 E. Savannah Road	\$1,299,000	\$1,280,000	10/09/07	536	OB	OB
418 Bay Avenue	\$2,850,000	\$2,400,000	11/09/07	281	OB	OB
TOWN OF LEWES LOTS	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
Lot 34 Kansas Court	\$189,000	\$170,000	02/27/07	244	PRUGALLO	PRUGALLO
46 Clay Road	\$195,000	\$180,000	05/21/07	396	OB	OB
Lot 106 Captain's Circle	\$245,000	\$235,000	01/11/07	101	OB	OB
Lot 147 Tarpon Drive	\$309,900	\$247,000	09/29/07	554	OB	OB
323 Lightship Lane	\$264,900	\$260,000	05/30/07	698	PRUGALLO	PRUGALLO
245 Marina Drive	\$289,900	\$272,000	05/04/07	360	PRUGALLO	PRUGALLO
235 Marina Drive	\$289,900	\$279,000	11/05/07	545	PRUGALLO	OB
301 Captain's Circle	\$279,900	\$279,900	04/19/07	345	PRUGALLO	OB
221 Marina Drive	\$289,900	\$280,000	07/13/07	430	PRUGALLO	OB
100 Seagull Drive	\$300,000	\$290,000	08/21/07	469	PRUGALLO	OB
108 Seagull Drive	\$300,000	\$300,000	06/27/07	414	PRUGALLO	PRUGALLO
21 Harbor View Road	\$325,000	\$315,000	08/17/07	210	OB	PRUGALLO
Lot 148 Tarpon Drive	\$379,900	\$325,000	11/07/07	282	PRUGALLO	OB
36031 Tarpon Drive	\$399,900	\$350,000	11/30/07	421	PRUGALLO	OB
Lot 38 Black Marlin Circle	\$394,900	\$360,000	05/03/07	359	OB	OB
Lot 67 Tarpon Drive	\$499,000	\$399,000	11/26/07	951	OB	OB
Lot 13 Ketch Court	\$497,500	\$425,000	11/13/07	153	OB	OB
Lot 34 Black Marlin Circle	\$639,000	\$510,000	10/28/07	989	OB	OB
16773 Old Orchard Road	\$750,000	\$600,000	04/10/07	538	OB	OB
Lot on Schley Avenue	\$750,000	\$695,000	07/18/07	124	OB	OB
Lots on Gills Neck Road	\$849,999	\$750,000	06/01/07	88	OB	OB
TOWN OF LEWES CONDOS/TOWNHOUSES	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
17046 N. Brandt St. Unit 2103	\$224,900	\$211,860	09/28/07	103	OB	OB
17059 S. Brandt St. Unit 3207	\$229,000	\$215,000	05/21/07	215	PRUGALLO	OB
17063 S. Brandt St. Unit 4303	\$232,900	\$225,000	06/23/07	136	OB	OB
17046 N. Brandt St. Unit 2108	\$239,000	\$225,000	03/30/07	120	OB	PRUGALLO

TOWN OF LEWES CONDOS/TOWNHOUSES	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
33120 N. Village Loop Unit 2303	\$245,000	\$227,500	03/31/07	141	OB	OB
17054 N. Brandt St. Unit 1301	\$237,000	\$237,000	10/31/07	198	OB	OB
33322 Chesapeake #44	\$259,000	\$239,500	12/31/07	321	OB	OB
17063 S. Brandt St. Unit 4301	\$237,000	\$240,000	07/13/07	38	OB	OB
17385 Taramino Place	\$261,900	\$245,000	05/07/07	61	OB	OB
33130 N. Village Loop Unit 3106	\$275,000	\$250,000	10/11/07	405	OB	OB
17481 Taramino Place	\$255,000	\$255,000	10/19/07	65	PRUGALLO	PRUGALLO
85 Henlopen Gardens	\$285,000	\$257,000	01/05/07	207	OB	OB
46 E. Chesapeake	\$284,000	\$265,000	04/20/07	112	OB	OB
17494 Taramino Place	\$279,900	\$270,000	09/17/07	252	PRUGALLO	OB
93 Henlopen Gardens	\$279,900	\$273,000	08/28/07	82	OB	OB
33106 N. Village Loop Unit 1201	\$299,900	\$290,000	10/30/07	295	OB	OB
80 Henlopen Gardens	\$318,000	\$300,000	07/31/07	146	OB	OB
33156 N. Village Loop Unit 4201	\$319,900	\$305,000	02/23/07	237	OB	OB
17268 N. Village Main Blvd. #103	\$329,990	\$309,990	05/25/07	139	OB	OB
17278 N. Village Main Blvd. #98	\$334,990	\$320,000	06/12/07	157	OB	OB
17272 N. Village Main Blvd. #101	\$319,990	\$329,732	05/23/07	137	OB	OB
33099 W. Batten Street	\$359,000	\$340,000	07/09/07	116	OB	PRUGALLO
17274 N. Village Main Blvd. #100	\$369,990	\$369,990	03/21/07	74	OB	OB
325 Mulberry Street	\$425,000	\$370,000	09/28/07	476	OB	OB
33107 W. Batten Street	\$399,990	\$387,000	10/12/07	123	OB	PRUGALLO
17232 Chatham Street	\$427,000	\$400,000	06/29/07	97	PRUGALLO	PRUGALLO
TOWN OF LEWES HOMES	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
3 New Lane	\$275,000	\$260,000	06/29/07	75	PRUGALLO	OB
16866 Kansas Court	\$299,000	\$265,000	10/29/07	78	OB	OB
410 Burton Avenue	\$319,000	\$280,000	11/30/07	172	OB	OB
100 Savannah & Quakertown Rds.	\$285,000	\$285,000	11/13/07	1077	OB	OB
2513 Kings Drive	\$329,000	\$312,000	08/24/07	84	OB	OB
19 Bradford Lane	\$329,900	\$320,000	12/20/07	123	PRUGALLO	OB
4 Breakwater Drive	\$345,000	\$325,000	05/24/07	84	OB	PRUGALLO
7 N. Atlantic Drive	\$369,900	\$345,000	06/28/07	113	OB	OB
12 Surf Avenue	\$379,000	\$350,000	12/18/07	0	OB	OB
11 N. Atlantic Drive	\$385,000	\$350,000	04/09/07	81	OB	OB
16935 2nd Street	\$375,000	\$355,000	05/17/07	376	OB	OB
327 Mulberry Street	\$375,000	\$367,000	04/05/07	21	OB	PRUGALLO
413 Paynter Avenue	\$389,000	\$383,000	03/17/07	431	OB	OB
20 Bay Breeze Drive	\$399,900	\$385,000	08/31/07	151	OB	PRUGALLO
330 Chestnut Street	\$399,000	\$388,000	02/16/07	132	PRUGALLO	PRUGALLO
17339 Graceland Drive #14	\$399,990	\$389,990	09/17/07	93	OB	PRUGALLO
36 Devries Circle	\$440,000	\$395,000	08/30/07	527	OB	OB
20 Sussex Drive	\$425,000	\$395,000	07/18/07	189	OB	OB
9 Henlopen Court	\$419,000	\$400,000	08/28/07	368	OB	OB
324 Oceanview Boulevard	\$421,900	\$400,000	09/20/07	1095	OB	PRUGALLO
228 Oceanview Boulevard	\$429,000	\$400,000	07/26/07	298	PRUGALLO	PRUGALLO
17345 Graceland Drive	\$419,990	\$400,000	08/31/07	79	OB	OB
332 Chestnut Street	\$449,000	\$400,000	03/30/07	174	PRUGALLO	PRUGALLO
910 Savannah Road	\$499,900	\$405,000	08/13/07	545	PRUGALLO	PRUGALLO
119 McFee Street	\$429,000	\$407,500	07/16/07	79	PRUGALLO	PRUGALLO
13 Bay Breeze Drive	\$439,900	\$410,000	03/06/07	117	PRUGALLO	PRUGALLO
202 Oceanview Boulevard	\$449,900	\$410,000	04/06/07	195	PRUGALLO	PRUGALLO
10 Harbor View Road	\$529,900	\$415,000	08/07/07	654	OB	OB
31 Harbor View Road	\$489,900	\$425,000	10/18/07	64	OB	PRUGALLO
9 Macintosh Court	\$475,000	\$430,000	03/05/07	216	PRUGALLO	PRUGALLO
426 Kings Highway	\$454,750	\$435,000	11/02/07	216	OB	PRUGALLO

TOWN OF LEWES HOMES	LIST PRICE	SOLD PRICE	DATE SOLD	DAYS ON MARKET	LISTING OFFICE	SELLING OFFICE
33277 W. Edgemoor Street	\$449,000	\$436,000	04/02/07	318	OB	OB
137 Jefferson Avenue	\$450,000	\$440,000	08/23/07	0	OB	OB
400 Park Avenue	\$479,000	\$450,000	11/27/07	70	OB	PRUGALLO
100 Pheasant Drive	\$499,000	\$450,000	10/08/07	0	PRUGALLO	PRUGALLO
3 Harbor View Drive	\$478,900	\$450,000	06/28/07	139	OB	OB
8 Sea Horse Lane	\$478,900	\$450,000	06/28/07	289	OB	PRUGALLO
103 University Drive	\$459,000	\$455,000	06/18/07	60	OB	OB
219 Oceanview Boulevard	\$479,900	\$455,000	06/15/07	253	PRUGALLO	PRUGALLO
32894 Peach Tree Lane	\$479,000	\$460,000	11/19/07	126	PRUGALLO	OB
32838 Pear Tree Court	\$499,900	\$467,500	10/26/07	135	PRUGALLO	PRUGALLO
23 Hoornkill Avenue	\$499,000	\$469,000	05/01/07	255	OB	OB
322 W. Fourth Street	\$499,000	\$470,000	05/12/07	113	PRUGALLO	PRUGALLO
32973 Peach Tree Lane	\$524,900	\$475,000	06/20/07	202	OB	OB
144 Kings Highway	\$579,000	\$480,000	06/15/07	409	OB	OB
32972 Kiwi Street	\$510,000	\$490,000	09/28/07	394	OB	OB
437 Kings Highway	\$599,000	\$495,000	12/10/07	311	OB	PRUGALLO
139 Franklin Avenue	\$529,000	\$500,000	06/01/07	74	PRUGALLO	PRUGALLO
343 Market Street	\$545,000	\$505,000	06/01/07	37	OB	OB
506 Kings Highway	\$510,000	\$510,000	11/30/07	27	PRUGALLO	PRUGALLO
109 Oceanview Boulevard	\$515,000	\$515,000	02/28/07	0	PRUGALLO	PRUGALLO
504 Seagull Drive	\$529,000	\$515,000	04/20/07	46	PRUGALLO	PRUGALLO
202 W. Fourth Street	\$599,900	\$525,000	02/23/07	320	PRUGALLO	OB
111 Madison Avenue	\$565,000	\$535,000	08/30/07	527	OB	PRUGALLO
302 Seagull Drive	\$549,000	\$535,750	03/30/07	83	OB	PRUGALLO
35717 Cutter Court	\$649,900	\$550,000	04/20/07	402	PRUGALLO	PRUGALLO
405 Canary Court	\$599,000	\$555,000	09/07/07	126	OB	OB
17171 Exton Street	\$589,900	\$555,000	07/27/07	182	OB	OB
708 W. Fourth Street	\$579,000	\$560,000	12/03/07	261	OB	OB
100 Pintail Court	\$529,900	\$562,349	08/03/07	361	OB	OB
300 Gills Neck Road	\$695,000	\$575,000	04/27/07	456	OB	OB
314 Chestnut Street	\$650,000	\$575,000	08/15/07	71	PRUGALLO	OB
101 Seagull Drive	\$659,000	\$600,000	06/29/07	113	OB	OB
318 Captain's Circle	\$669,000	\$630,000	11/20/07	439	OB	PRUGALLO
340 W. Market Street	\$699,000	\$640,000	08/24/07	193	PRUGALLO	OB
318 Mulberry Street	\$750,000	\$648,500	04/20/07	574	PRUGALLO	PRUGALLO
1413 Savannah Road	\$499,900	\$650,000	07/16/07	524	PRUGALLO	PRUGALLO
411 St. Paul Street	\$799,000	\$680,000	01/25/07	108	PRUGALLO	PRUGALLO
212 University Drive	\$699,900	\$700,000	05/08/07	447	PRUGALLO	PRUGALLO
8 Blue Heron Drive	\$749,000	\$700,000	05/23/07	53	PRUGALLO	OB
106 Seagull Drive	\$749,900	\$700,000	04/03/07	61	PRUGALLO	OB
120 E. Third Street	\$779,000	\$700,000	08/03/07	121	PRUGALLO	PRUGALLO
36180 Tarpon Drive	\$779,900	\$708,000	03/27/07	360	PRUGALLO	OB
16821 Black Marlin Circle	\$739,500	\$725,000	08/16/07	151	PRUGALLO	OB
330 Savannah Road	\$875,000	\$750,000	04/16/07	311	PRUGALLO	PRUGALLO
109 E. Fourth Street	\$849,900	\$795,000	07/17/07	319	PRUGALLO	PRUGALLO
35825 Tarpon Drive	\$889,000	\$820,000	10/29/07	1180	OB	OB
104 Queen Anne Avenue	\$849,900	\$825,000	04/30/07	234	PRUGALLO	PRUGALLO
35859 Black Marlin Drive	\$739,900	\$826,076	04/28/07	358	OB	OB
36005 Wahoo Lane	\$879,900	\$830,000	04/12/07	265	OB	OB
322 Pilottown Road	\$925,000	\$835,000	12/07/07	222	OB	OB
36179 Tarpon Drive	\$895,000	\$840,000	03/05/07	471	OB	OB
16976 Black Marlin Circle	\$1,149,000	\$975,000	03/01/07	147	PRUGALLO	OB
16964 Black Marlin Circle	\$1,085,000	\$975,000	05/24/07	575	OB	OB
35974 Spinnaker Circle	\$1,155,000	\$985,000	03/05/07	622	OB	OB
132 Gills Neck Road	\$1,300,000	\$1,300,000	09/11/07	0	OB	PRUGALLO

